

# THE NEW SECOP A PIONEER IN REFRIGERATION

**SECOP**

Celebrating 10 Years of Brand Identity

**10  
YEARS**



# EVEN IN CHALLENGING TIMES THERE ARE REASONS TO CELEBRATE

Dear Reader,

The year 2020 marks the 10th anniversary of the Secop brand. It has been a long journey for this company with various changes throughout the years. That coupled with the reorganization we undertook this year in which we re-established the company's core focus. We can confidently say that we are fully committed to our core businesses: Stationary Cooling and Mobile Cooling.

We are proud of our brand, even if we have to celebrate this anniversary in a challenging year that does not allow physical events to take place.

2020 has been a year marked by big transformations, and all the steps we have developed and implemented will go into effect in 2021, starting the year fresh with a new corporate structure and a great team to help make things move forward.

**We are ready for the next 10 years!**



Dr. Philipp v. Stietencron  
Chief Commercial Officer



Frank Elsen  
Chief Financial Officer



Dr. Jan Ehlers  
Chief Operation Officer



Fabricio Possamai  
Chief R&D Officer

# IT ALL STARTS WITH THE RIGHT MINDSET

## VISION



Secop strives to be the first choice for partners searching for leading-edge refrigeration solutions and premium customer experience.

## MISSION



Secop is committed to delivering advanced refrigeration compressors and controls, offering customers tailored sustainable solutions for light commercial, battery-driven, and special cooling applications.

## VALUES



- Perform with passion
- Deliver high quality
- Act with integrity
- Work with team spirit

**“All the transformations seen during the last twelve months are part of our strategic plan to relocate our valuable resources to our light commercial and mobile cooling developments for our customers.”**

Frank Elsen  
Chief Financial Officer

# SECOP GROUP: WHO WE ARE

SECOP

10  
YEARS



Secop is the expert for advanced hermetic compressor technologies and cooling solutions in commercial refrigeration. We develop high performance static and mobile cooling solutions for leading international commercial refrigeration businesses.

The Secop Group designs and manufactures hermetic compressors and electronic controls for refrigeration solutions in the Stationary Cooling and Mobile Cooling segments.

Our Stationary Cooling business segment (AC-supply compressors for static applications) encompasses compressors for light commercial applications in food retail, food service, merchandisers, medical, and special applications including selected residential applications.

Our Mobile Cooling business segment (Battery-Driven DC-supply for mobile applications) is the global leader in high-performance hermetic DC compressors for automotive, trucks, recreation vehicles, portable boxes, solar, and other mobile applications.

We are the first choice in leading-edge refrigeration solutions. Secop delivers advanced refrigeration compressors and controls, providing customers tailored sustainable solutions for light commercial, battery driven, and special cooling applications.

We have a long track record in energy-efficient and green refrigerants projects with innovative solutions for both compressors and control electronics.

Secop is a very well-established and experienced player with a tradition of high quality, innovation, and application engineering, and customer service.

Secop was formerly known as Danfoss Compressors and is one of the founding fathers of modern compressor technology with years of experience that goes back to the beginning of the 1950s.

Secop has belonged to the ESSVP IV fund since September 2019.

**“With our structure, we aim to get to know our customers closely to better understand their needs. We view ourselves as a solution provider, solving specific problems together with the customer as our partner.”**

Dr. Jan Ehlers  
Chief Operation Officer

**“We work together with our customers to develop strong partnerships and offer solutions that support our customers. With our revitalized strategy, we set a clear focus on light commercial and mobile cooling applications, focusing our efforts to provide high-end quality products and services to our customers.”**

Dr. Philipp v. Stietenron  
Chief Commercial Officer

# SECOP GROUP: AROUND THE WORLD

12

international partners for advanced developments

33

laboratories located in Austria, Germany, Slovakia, China, US, and Turkey

180

R&D engineers and technicians

440

patents globally

50+

countries with customer support

1,350

employees

## Premium Customer Support

- Sales team aligned to customers
- Support in 50+ countries
- Customer service support in different regions
- Worldwide distribution network
- Application engineering worldwide support

## Locations, footprint, and figures today

- Headquarters in Germany
- Production facilities in China and Slovakia
- 1,350 employees



- Flensburg: Sales and R&D 
- Turin: Sales 
- Gleisdorf: R&D 
- Zlaté Moravce: R&D, Logistics and Manufacturing 
- Tianjin: Sales, R&D, Logistics and Manufacturing 
- Atlanta: Sales, R&D and Logistics 

Zlaté Moravce: R&D, Logistics and Manufacturing

Tianjin: Sales, R&D, Logistics and Manufacturing

Atlanta: Sales, R&D and Logistics



6,000,000

compressors produced yearly

“As a technology leader, Secop can support our partners in the transition to new refrigerants as well as new efficient systems. We are working on various projects to release to market new models and platforms for commercial AC applications and battery-driven DC applications.”

Fabricio Possamai  
Chief R&D Officer

# CORE BUSINESSES AND PRODUCTS:



## STATIONARY COOLING

### The recipe for successful solutions:

- 60 years of experience
- Unparalleled reliability
- Efficient solutions
- Hydrocarbon optimized range
- Premium variable speed drive
- Global service



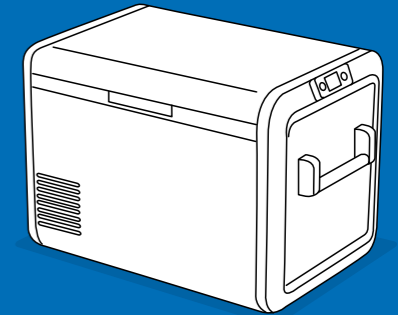
Our Stationary Cooling business segment (AC-supply compressors for static applications) encompasses compressors for light commercial applications in food retail, food service, merchandisers, medical, and special applications including selected residential applications.



## MOBILE COOLING

### Refrigeration anytime and anywhere:

- DC-powered compressors
- Pioneer with 40 years of experience in battery-driven mobile refrigeration solutions
- Reliable solutions (automotive standards)
- High performance in compact size
- Premium control electronics

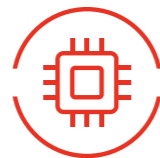


Our Mobile Cooling business segment (Battery-Driven DC-supply for mobile applications) is the global leader in high-performance hermetic DC compressors for automotive, trucks, recreation vehicles, portable boxes, solar, and other mobile applications.

We are the first choice in leading-edge refrigeration solutions.



**ENERGY EFFICIENT  
"GREEN SOLUTIONS"**



**PREMIUM CONTROLLERS  
FOR COMPRESSORS**



**SUPERIOR PRODUCT  
QUALITY AND RELIABILITY**



**HYDROCARBON  
READY**



**LONG PRODUCT  
LIFE CYCLES**



**VARIABLE SPEED  
COMPRESSORS**

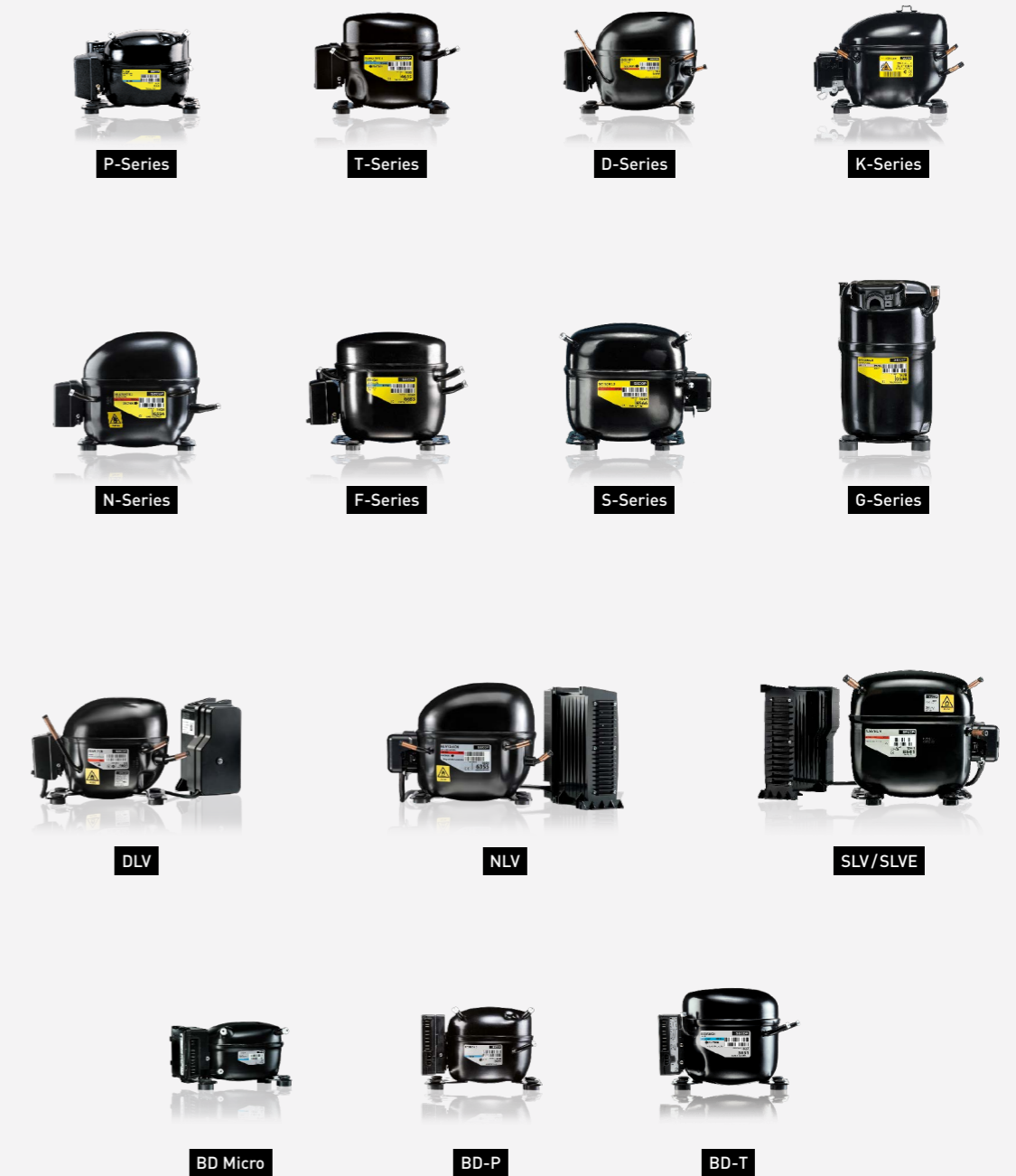
# A DECADE OF SUSTAINABLE SOLUTIONS

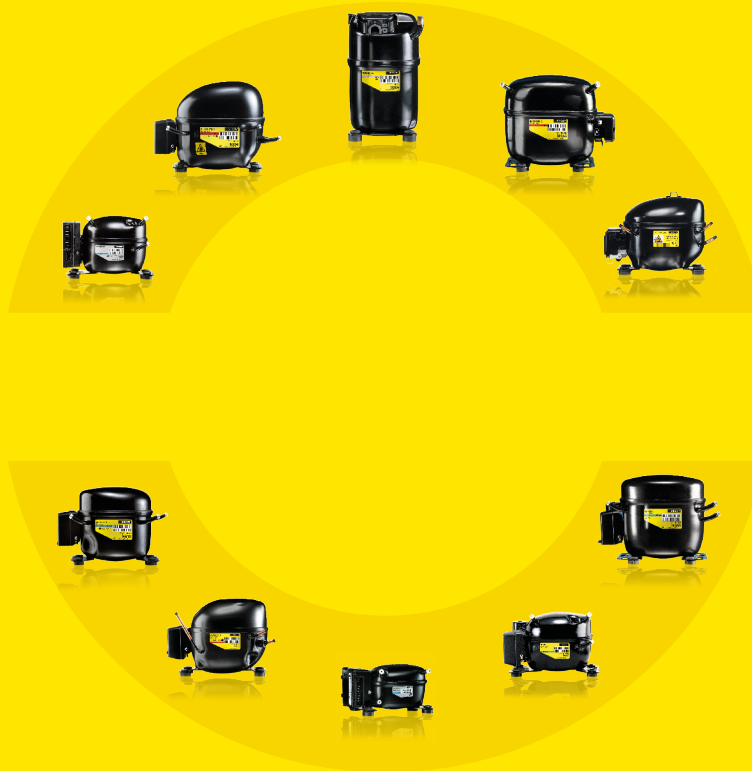


Secop has more than 60 years of experience in compressor technology, introducing sustainable solutions since the 1990s.

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2020 — SLVE18CN Variable Speed Propane Compressor for 208-240 V, 50/60 Hz – The most powerful hermetic reciprocating compressor available on the market
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2020 — DLV Variable Speed Propane Compressors for 220-240V, 50/60 Hz
- 
2019 — Expanded energy-optimized SCE Propane Compressor Program
- 
2018 — NLV-CN Variable Speed Propane Compressors with Intelligent Multi-Voltage Controller
- 
2018 — BD50K DC-Powered Compressor for Isobutane
- 
2017 — Energy-optimized SCE Propane Compressors
- 
2017 — Introduction NLV-CN Variable Speed Propane Compressors for 220-240V, 50/60 Hz
- 
2016 — Introduction DLV-CN Variable Speed Propane Compressors for 100-127V, 50/60 Hz
- 
2016 — K-Series (formerly KAPPA) Tropical Compressors for Isobutane
- 
2015 — Energy-optimized DLE and NLE Propane Compressors
- 
2013 — XV Variable Speed Isobutane Compressors
- 
2012 — BD Micro Variable Speed Drive Compressor
- 
2010 — BD Micro Automotive Compressor

# THE SECOP COMPRESSOR RANGE





**VARIABLE  
SPEED DRIVE**



**NATURAL  
REFRIGERANTS**



**MOBILE  
COOLING**



**STATIONARY  
COOLING**