# SUSTAINABLE COOLING SOLUTIONS







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# ABOUTE SECOP



#### International Provider of:

- → Hermetic reciprocating compressors
- → Controllers for compressors
- → Condensing units
- → Refrigeration solutions

#### Our Markets Are:

- → Light commercial: (e.g., food service, food retail)
- → Battery driven: (e.g., electric cars, trucks, RVs, boats)
- → **Medical:** (e.g. blood freezers, vaccine storage and transportation)





















#### **Vision**

Secop strives to be the first choice for partners searching for leading-edge refrigeration solutions and premium customer experience.



#### **Mission**

Secop is committed to delivering advanced refrigeration compressors and controls, offering customers tailored sustainable solutions for light commercial, battery-driven, and special cooling applications.



#### **Values**

- → Perform with **PASSION**
- → Deliver high QUALITY
- → Act with INTEGRITY
- → Work with **TEAM SPIRIT**



#### Integral to Your Success

These qualities make Secop an ideal partner for efficient cooling solutions:



Energy Efficient "Green Solutions"



Hydrocarbon Ready



Long Product Life Cycles



Premium Controllers for Compressors



Superior Product Quality and Reliability



Variable-Speed Compressors



# CORE BUSINESSES AND PRODUCTS





Refrigeration compressors and solutions for food retail, food service, medical, commercial freezers or coolers, beverage dispensers, special commercial equipment, and selected residential applications



# Mobile Cooling

DC-powered or battery-driven compressors specifically designed for mobile cooling solutions: automotive (trucks, cars, bus), recreations vehicles, portable boxes, medical, solar, and special applications



# Medical Cooling

Refrigeration compressors and solutions for various vaccine and biomedical cooling requirements including ultra-low temperature models for stationary or mobile appliances providing world-wide safe storage or transport at different temperature levels

















#### The recipe for successful solutions:

- $\rightarrow$  More than 60 years of experience
- → Unparalleled reliability
- → Efficient solutions
- → Hydrocarbon optimized range
- → Premium variable-speed drive
- → Global service









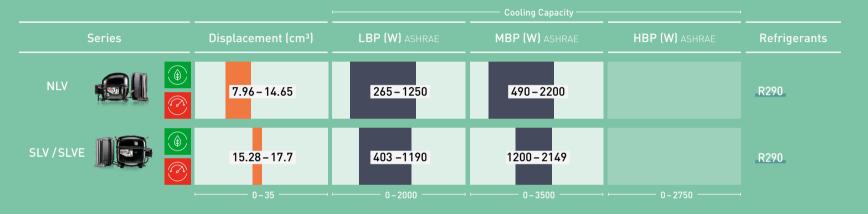








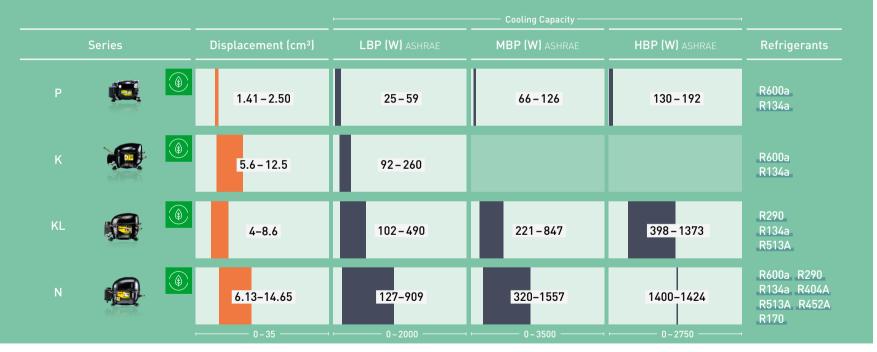
#### Product Portfolio – Variable-Speed







#### Product Portfolio – Fixed-Speed

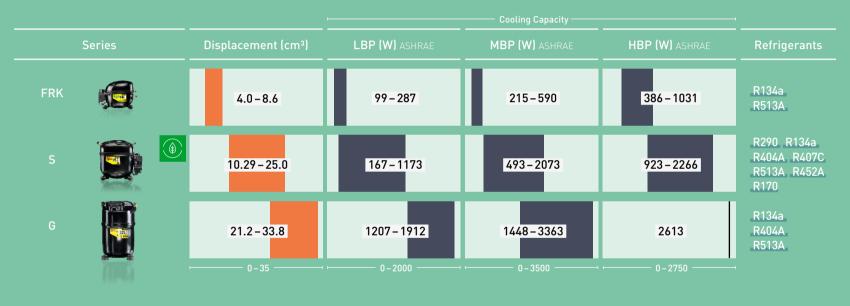








#### Product Portfolio – Fixed-Speed





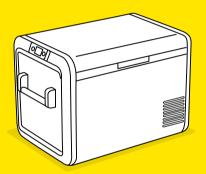






#### Refrigeration anytime and anywhere:

- → DC-powered compressors
- → Pioneer with more than 40 years of experience in battery-driven mobile refrigeration solutions
- → Reliable solutions (automotive standards)
- → High performance in compact size
- → Premium control electronics
- → Global service







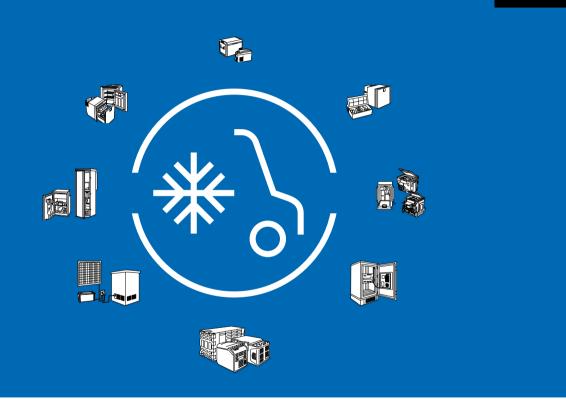
Mobile

Cooling





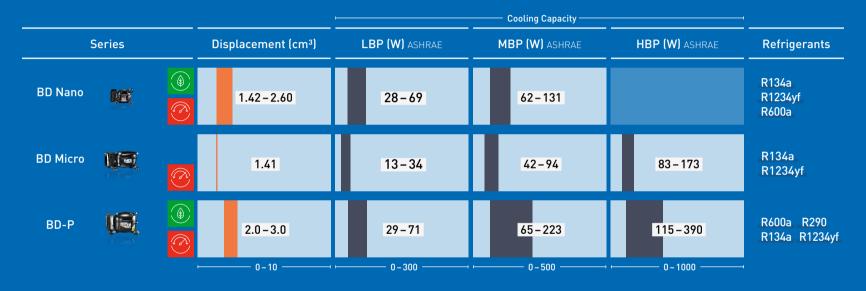






#### Mobile Cooling

#### **Product Portfolio**



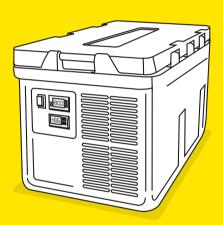






#### Reliable stationary and mobile solutions:

- → For stationary biomedical appliances
- o Active mobile ULT compressor solutions
- → Safe storage and transport in AC/DC mode
- → SDD (Solar Direct Drive) solutions
- → Used in applications officially certified by WHO
- → Electronic controlled solutions
- → Global service



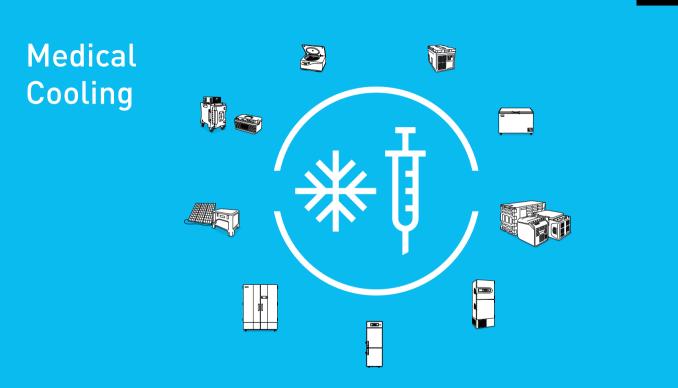














# \* Medical Cooling

#### **Product Portfolio**









## \* Medical Cooling

#### **Product Portfolio**





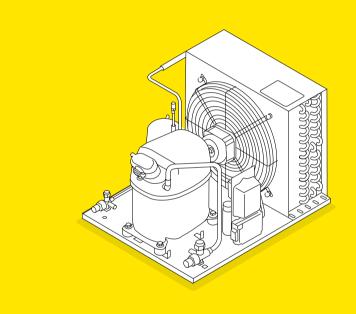






#### **Condensing Units:**

- → Natural and alternative refrigerants
- → Comply with the EU Ecodesign Directive
- → Compact design for installation in tight spaces
- → 100% quality control of every single unit
- o Using energy-optmized compressors
- → Global service



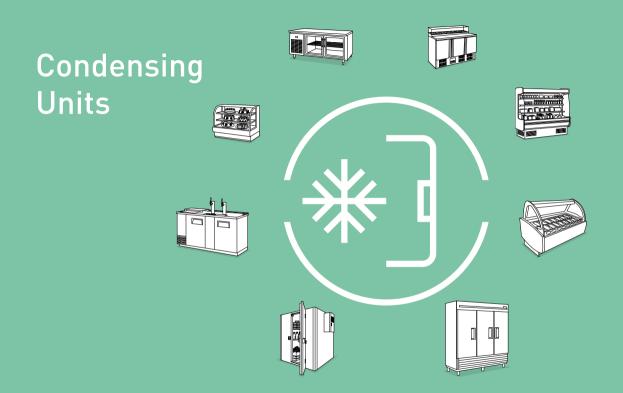






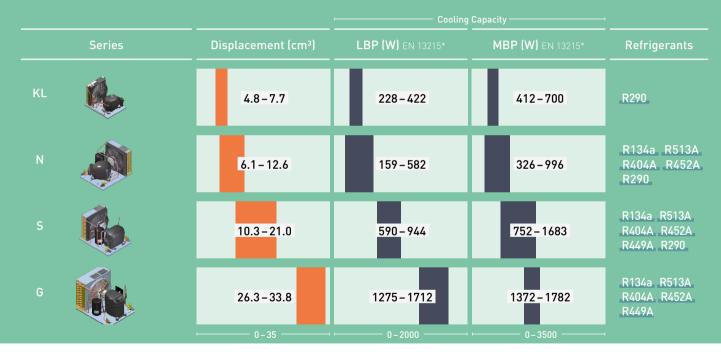








#### **Product Portfolio**







# BEYOND THE PRODUCT

#### **SECOP**

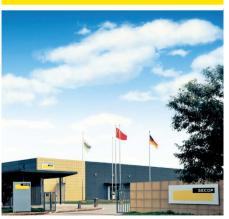
# Premium Customer Support

- → Sales team aligned to customers with Secop representatives around the globe
- → Support in 50+ countries
- → Customer service support in different regions
- → Worldwide distribution network
- → Application engineering worldwide support



**Sustainable Cooling Solutions** 





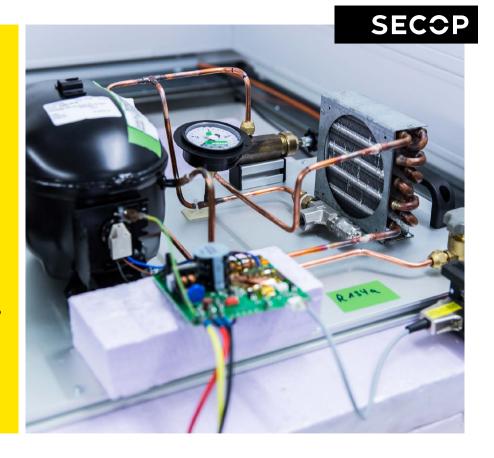
# Committed to Quality Products

- → Preventive quality tools (PPAP, APQP, FMEA ...)
- → TS tools (SPC, product and process audits ...)
- → Efficient quality control systems
- → Field quality and application engineers



#### Leading Edge Application Engineering

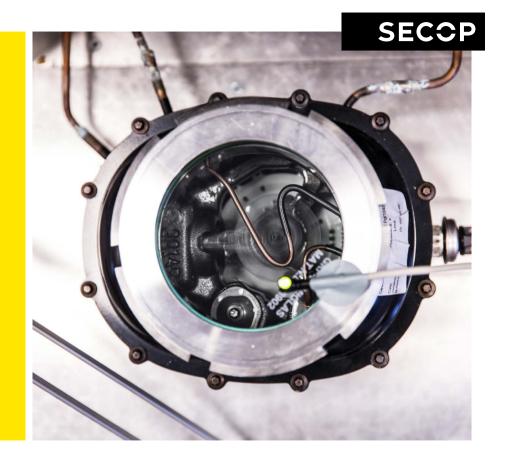
- → Testing for customer's appliances
- → Advanced trouble shooting
- → System optimization support
- → Support conversions to HC refrigerants
- → System knowledge to support the introduction of variable-speed solutions



# Research and Development

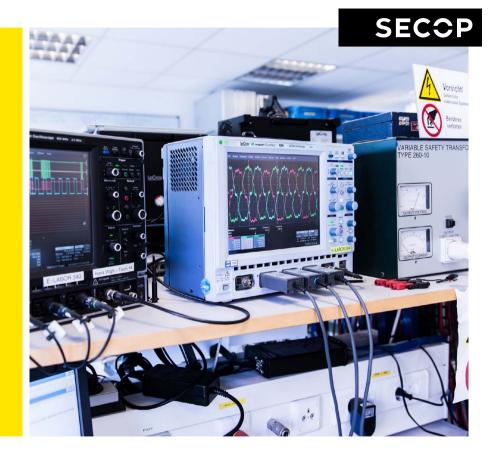
Rooted knowledge in mechanics, electrical motors, electronic controls, and thermodynamics development

- → 12 international partners for advanced development
- → 33 laboratories located in Germany, Slovakia, China, US, and Turkey
- → 150+ R&D engineers and technicians
- → 400+ patents globally



# Advanced Electronics and Controls

- → Unparalleled competency in motor design and variable-speed control
- → Advanced motor and inverter electronics development
- → Simulation tools and innovative design systems





# HISTORY AND MILESTONES



#### The Danfoss Compressors Era

1956

Founded in Flensburg, Germany

1977

Mobile cooling is introduced

1989

100 Million compressors produced

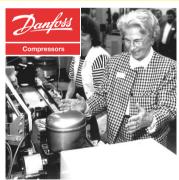
1993

Production of first natural refrigerant compressors begins 1998

Introduction variable-speed compressors













#### The Secop Era

#### 2010

New Secop brand and BD Micro Automotive compressor

#### 2015

Energy-optimized DLE and NLE propane compressors

#### 2016

NLV-CN variable-speed propane compressors

#### 2017

Energy-optimized SCE propane compressors

#### 2020

SLVE18CN variable-speed propane compressor













#### The Secop Era

#### 2021

Ultra-low temperature active mobile medical cooling technology

#### 2022

BD Nano-Series – next generation mobile cooling compressors

KL-Series – A new premium propane solution

#### 2023

Modular electronic MP and XT controllers

#### 2024

Energy-optimized SCE Plus 23/25 cc propane compressors













# TODAY



#### Locations, Footprint, and Figures Today

- → Headquarters in Germany
- → Production facilities in China and Slovakia
- → More than 1,000 employees

6,000,000 compressors produced yearly





#### Locations in Detail



Flensburg



Sales





Laboratory



Turin



(#) Zlaté Moravce

R&D

gC.

Logistics

Manufacturing

Laboratory

Spišská Nová Ves



R&D





Laboratory



Tianjin



Sales



R&D



Logistics



Manufacturing



Laboratory



Atlanta



Sales



Logistics



Laboratory



#### Management Board



**Dr. Jan Ehlers**Chief Executive Officer



Johannes Maerz Chief Operation Officer



Michael Engelen Chief Financial Officer



Norbert Brath Chief Technology Officer



# Thank You for Your Attention



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